



CLIENT SERVICES & FEES

2020

CLIENT SERVICES

DISCRETIONARY "THEMATIC"

- Management across several asset classes
- Dynamic allocation, as per a selected investment theme

DISCRETIONARY "PLUS"

- Management across several asset classes
- Dynamic allocation, as per a selected investment profile

DISCRETIONARY "SPECIFIC"

- Personalized management across all asset classes
- Dynamic allocation, as per tailored investment profile

"EXECUTION ONLY"

- Orders execution
- Dedicated Relationship Manager

ADVISORY "EASY"

- Access to market outlook and recommendations
- Orders execution
- Dedicated Relationship Manager as sparring partner

ADVISORY "TAILORMADE"

- Personalized investment advice
 - Direct line to our Asset Management team
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INVESTMENT MANDATE

With the ONE Impact portfolio you will invest into companies, organizations and funds with the intention to generate social and environmental impact alongside with financial return.

INVESTORS PROFILE

Investors who prefer to delegate the management of their financial assets to investment professionals.

- Investors that are not only interested in the financial outcomes of investments but also in the impact and role that their assets can have in promoting global issues
- Investors that share our passion and believe in finding a way of implementing both financial profitability and a positive environmental and social impact

Discretionary “Thematic” – Impact

- Personalized Management across several asset classes
- Balanced allocation based on the combination of standard investment strategy together with a selection of investments built around the United Nation’s 17 Sustainable Development Goals (SDGs)

BENEFITS

- Time saving: continuous monitoring of investments and portfolio rebalancing by our dedicated team
- Disciplined: defined investment process and risk management
- Diversification: exposure to worldwide markets and multi-strategy approach with particular focus on the impact universe



0.8%

INCLUDED

- Brokerage fees
- Securities' transactions fees
- Coupon collection fees

NOT INCLUDED

- Fees and brokerage for specific operations and investment instructions
- Swiss & foreign stamp duty
- Base and additional fees

OUR FEES



OUR COMMITMENT

INVESTMENT MANDATE

With the ONE Human 2.0 Portfolio you will invest into the innovations that are leaving their footprint on the world (AI, big data, robotics, blockchain, social media, etc.).

INVESTORS PROFILE

Investors who prefer to delegate the management of their financial assets to investment professionals.

- Investors not only interested in the financial outcomes of investments but also in the impact and role that their assets can have in promoting technology
- Investors sharing our passion and believing in finding a way of seeking exposure to a number of different innovations

Discretionary “Thematic” – Human 2.0

- Personalized Management across several asset classes
- Growth allocation based on the combination of standard investment strategy together with a selection of investments built around technology and businesses that can help master the vast streams of data

BENEFITS

- Time saving: continuous monitoring of investments and portfolio rebalancing by our dedicated team
- Disciplined: defined investment process and risk management
- Diversification: exposure to worldwide markets and multi-strategy approach with particular focus on technology equity universe



0.8%

INCLUDED

- Brokerage fees
- Securities' transactions fees
- Coupon collection fees

NOT INCLUDED

- Fees and brokerage for specific operations and investment instructions
- Swiss & foreign stamp duty
- Base and additional fees

OUR FEES



OUR COMMITMENT

INVESTMENT MANDATE

You want to tailor your investment strategy to your objectives and save precious time.

You suggest the parameters, we manage your investments based on our convictions.

INVESTORS PROFILE

Investors who want to delegate the management of their portfolio to investment professionals.

- Investors unable or unwilling to follow markets on an ongoing basis
- Investors seeking a very diversified portfolio of assets
- Investors with limited investment knowledge

Discretionary “Plus”

- Management across several asset classes
- Dynamic allocation, based on an individually selected investment profile and market opportunities
- Different underlying structures based on the domicile of the client

BENEFITS

- Time saving: continuous monitoring of investments and portfolio rebalancing by our dedicated team
- Disciplined: rigorous investment process and risk management
- Diversification: exposure to worldwide markets and multi-strategy approach



0.8%

INCLUDED

- Brokerage fees
- Securities' transactions fees
- Coupon collection fees

NOT INCLUDED

- Fees and brokerage for specific operations and investment instructions
- Swiss & foreign stamp duty
- Base and additional fees

OUR FEES



OUR COMMITMENT

INVESTMENT MANDATE

You are keen on defining an investment strategy you can personally relate to (e.g. with focus on specific investment themes).

You set precise parameters, we manage your investments based on our convictions.

INVESTORS PROFILE

Investors who want to delegate the management of their portfolio to investment professionals.

- Investors seeking a very diversified and individualized portfolio of assets
- Investors with special investment interests
- Investors who prefer a higher frequency of interaction and reporting

Discretionary “Specific”

- Personalized management across several asset classes and currencies
- Dynamic allocation based on tailored investment instructions
- Frequent and individual reporting on performance

BENEFITS

- Time saving: continuous monitoring and optimization of investments and portfolio rebalancing by our dedicated team
- Disciplined: rigorous investment process and risk management
- Individualized: Exposure to global investment opportunities based on personal preferences and aspirations



1.2%

INCLUDED

- Brokerage fees
- Securities' transactions fees
- Coupon collection fees

NOT INCLUDED

- Swiss & foreign stamp duty
- Base and additional fees

OUR FEES



OUR COMMITMENT



NO MANDATE

You place your orders or tell us which products you have selected. We execute your instructions fast and professionally.

INVESTORS PROFILE

Investors who want to take full control over the investment decisions.

- Investors accepting to take risk on own decisions
- Investors with high convictions and sophisticated financial skills
- Investors having time and own access to research and information

“Execution Only”

- Execution of orders
- Access to a dedicated Relationship Manager

BENEFITS

- Individual: take advantage of own investment skills
- Fast: get direct access to fast execution of orders
- Service: receive Private Banking offerings at a competitive price



0.2%

INCLUDED

- Securities' transactions fees
- Coupon collection fees

NOT INCLUDED

- Brokerage fees
- Swiss & foreign stamp duty
- Base and additional fees

OUR FEES



OUR COMMITMENT

ADVISORY MANDATE

You want to receive on a regular basis our views on financial markets, while retaining control over your investment decisions.

We share our expertise and assist you in your choices.

INVESTORS PROFILE

Investors who want to have access to our outlooks and recommendations, yet still take full control over the investment decisions.

- Investors with some convictions and medium financial knowledge
- Investors accepting to take responsibility on own investment decisions

Advisory “Easy”

- Access to ONE market outlook, recommendation lists and trade ideas
- Execution of orders
- Access to dedicated Relationship Manager as sparring partner

BENEFITS

- Advice: access to investment sparring and global investment opportunities in an efficient way
- Time saving: easy access to structured research and investment recommendations
- Control: taking own decisions on an elaborated and qualified foundation



0.4%

INCLUDED

- Securities' transactions fees
- Coupon collection fees

NOT INCLUDED

- Brokerage fees
- Swiss & foreign stamp duty
- Base and additional fees

OUR FEES



OUR COMMITMENT

ADVISORY MANDATE

You are keen on exchanging on your investment choices with asset management professionals.

We discuss available options with you, share our expertise, and advise you on your choices.

INVESTORS PROFILE

Investors who want to benefit from a high-end service and access to research and recommendations, yet still take full control over the investment decisions.

- Investors with some conviction in investments and financial knowledge
- Investors wanting to enter in a personalized advisory setup with asset management professionals

1.0%

INCLUDED

- Securities' transactions fees
- Coupon collection fees

NOT INCLUDED

- Brokerage fees
- Swiss & foreign stamp duty
- Base and additional fees

Advisory "Tailormade"

- Personalized investment advice
- Direct line to our Asset Management team

BENEFITS

- Specialists: direct access to investment specialists and global investment opportunities
- Tailored: highly personalized advice matching own investment profile and aspirations
- Quality: taking decisions based on thorough investment research and advice from asset management professionals



OUR FEES



OUR COMMITMENT





ONE for you. ONE with you.

